



JAMES HAY PARTNERSHIP CASE STUDY

Protecting people and property for large financial services firm

**VENTURE
SECURITY
MANAGEMENT**

Security requirements :

- Mobile patrols and a visible security presence to deter break-ins
- Key holding and security alarm response
- VentureFirst reception security officer
- Identifying maintenance issues
- Effective reporting using V-Secure

A Venture customer since 2014, James Hay Partnership is a specialist provider of retirement wealth planning in the United Kingdom. Headquartered in Salisbury, and operating for over 40 years, the company works with a network of highly qualified financial advisers and investors, handling pensions for more than 58,000 clients. Today the company directly employs over 650 people at its offices, managing a portfolio of products, designed to give UK residents a comfortable retirement.

Prior to engaging Venture for its security, James Hay's security provisions had been managed by a third-party facilities company. As a cost saving exercise, James Hay Partnership decided to bring the management of its security, and other outsourced services, back in-house.



Rather than directly employ personnel, James Hay Partnership wanted to outsource its security to a professional provider. Venture Security came highly recommended. As a consequence, James Hay Partnership appointed Venture in November 2014 and has used our services ever since. We provide a visible security presence at James Hay's offices, physically protecting its premises and providing reassurance to the company's employees.

“When it comes to working with Venture, we value their honesty and integrity. They are flexible and can adapt to meet our requirements, including acting on short notice requests.”

SHAUN EVANS, FACILITIES MANAGER, JAMES HAY PARTNERSHIP

RESULTS

- James Hay's is now benefiting from the services of an experienced, local security provider, also helping to meet the company's corporate social responsibilities
- Venture is swift in its communication and extremely customer focused, with sound management at its core
- The mobile security patrols provide extra peace of mind to James Hay's facilities management team and employees, while deterring would-be criminals
- Venture is flexible enough to be able to adapt to changing requirements, even at short notice

FIND OUT MORE

The award-winning team at Venture has been supporting local authorities, private and public sector organisations across the region for more than a decade.

To find out more about our specialist security services, call us for a free, no obligation chat, on: **01264 391538**, email **office@venturesec.co.uk** or complete our online enquiry form.

