



PLP CASE STUDY

## Providing trusted security for Andover manufacturer

**VENTURE  
SECURITY  
MANAGEMENT**

Security requirements :

- Locally based security provider
- Key holding and alarm response for offices and manufacturing facility
- Support in locking and unlocking the premises for adhoc needs
- Fully trained and SIA licensed security officers
- Comprehensive reporting procedures

**Preformed Line Products (PLP) is an international designer and manufacturer of products and systems employed in the construction and maintenance of networks used by the communications, energy and solar industries.**

The company's UK operation employs a team of 80 people and serves customers from its large base in Andover, which includes a factory and offices.



PLP first approached Venture for support in managing its alarm activations in September 2011. Prior to this, the company had handled alarms in-house, with employees needing to attend site on a rota basis. However, following a number of callouts in the early hours and not wanting to expose team members to increased safety risks, PLP decided to outsource its requirements.

As an Andover-based company with a good reputation, Venture was a natural choice. PLP did not want to work with a 'faceless national business', instead valuing the opportunity to work with and get to know a local team. The strength of the relationship formed between the two companies has subsequently seen Venture supporting PLP for more than a decade.

As well as attending the site when an alarm is activated, Venture also supports PLP by unlocking and then resecuring the premises, when employees need adhoc access out of hours. This ensures a seamless process and gives PLP confidence that both the site and employees are safe and secure.

**“I am someone who likes to pick up the phone and talk to people and Venture works in the same way. They are very approachable, friendly and responsive. When there is an issue, they are on site quickly and always go above and beyond in supporting us.**

**“When a pipe burst flooding part of the factory, Venture’s officer had already moved stock and started containing the damage by the time I got to site. His actions and ongoing help meant we experienced no product losses. This proactive attitude is one of the reasons we are so pleased to be working with Venture and would highly recommend them.”**

JOHN BENTLEY, MANAGING DIRECTOR, PLP GB

## RESULTS

- ✓ All risk and inconvenience is taken away from employees
- ✓ The premises and team members are kept secure
- ✓ Fast response times
- ✓ Locally-based security officers
- ✓ A comprehensive report is provided for every incident
- ✓ Strong long term relationship built

## FIND OUT MORE

The award-winning team at Venture has been supporting local authorities, private and public sector organisations across the region for more than a decade.

To find out more about our specialist security services, call us for a free, no obligation chat, on: **01264 391538**, email **office@venturesec.co.uk** or complete our online enquiry form.

